

ARIZONA Mohave - Utility Vehicles, Tractors, Golf Carts, Grounds Maintenance Vehicles, Equipment and Services

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| Contract Number: | 20E-DEER-0825 |
| Contract Period: | August 25, 2020 – August 24, 2025 |
| Eligibility: | This cooperative purchase contract can be extended to the political subdivisions, cities and counties that have a signed cooperative purchasing agreement with the state. Includes public school districts and community colleges that have a signed cooperative purchase agreement. A member list may be found on Mohave's website, www.mesc.org under "Sign Up" - Mohave Members Sign Up |

Quotes and Purchase Orders:

Quotes are valid for 30 days from the creation date of the quote **OR** until the contract expires, whichever occurs first.

To obtain a quote, contact your local **John Deere Dealer**. Submit your purchase order to your dealer. The John Deere Dealer will submit the purchase order to John Deere's Government Sales office.

All purchase orders must show Deere & Company as the vendor and reference the contract # 20E-DEER-0825.

Contract Details

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| Delivery Obligations | <p><u>All Purchase Orders</u> and <u>complete detailed quotes</u> must be faxed (928-718-3232) or emailed (orders@mesc.org) to Mohave for review.</p> <p>Do not perform any work or provide any equipment until <u>"MESC Reviewed"</u> purchase order is received.</p> <p>Training - available via John Deere dealer at price determined by dealer.</p> |
| Fees | None |
| Financing | Not Allowed. Contract prohibits financing. |
| Machine Hours | Not Allowed: Due to factory delivery, pre-delivery inspection, machine setup and installation of attachments, machines may have minimal hours. Machines designated as demos are not allowed. |

| Manuals | <p>An Operator's Manual and Parts Manual is included with the delivery of the equipment at no charge. These manuals may be provided in paper, electronic or online formats.</p> <p>Dealer will be reimbursed for manuals listed on the quote.</p> | | | | | | | | | | |
|--|--|----------|---------------------|-----|----|-----|----|-----|----|-----------------|----|
| Miscellaneous | <p>Pricing Errors: must be approved by Mohave before offered to any agency.</p> | | | | | | | | | | |
| Multiple Unit Discount | <p>Sales of 3 or more like <u>self-propelled products</u> sold on the <u>same</u> purchase order are eligible for the multiunit discount. The 3 or more self-propelled products must be in the same equipment categories as shown below and included on the same purchase order. Compatible implements and attachments sold with such products also qualify for the multi-unit discount, but do not count as a unit. <u>Frontier Equipment is excluded from the Multiple Unit Discount.</u></p> <ul style="list-style-type: none"> • Riding Lawn Equipment • Commercial Mowers • Compact Tractors • Utility Vehicles (excludes Prologators) • Golf Equipment (includes Prologators) • Ag Tractors <table> <tr> <th>Quantity</th><th>Additional Discount</th></tr> <tr> <td>3-4</td><td>1%</td></tr> <tr> <td>5-6</td><td>2%</td></tr> <tr> <td>7-8</td><td>3%</td></tr> <tr> <td>9 units or more</td><td>4%</td></tr> </table> | Quantity | Additional Discount | 3-4 | 1% | 5-6 | 2% | 7-8 | 3% | 9 units or more | 4% |
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| 5-6 | 2% | | | | | | | | | | |
| 7-8 | 3% | | | | | | | | | | |
| 9 units or more | 4% | | | | | | | | | | |
| Open Market by John Deere (listed in the price book) | <p>Allowed: Open-Market items are implements, attachments, accessories, parts and bundles that are not currently on contract, but are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p> | | | | | | | | | | |
| Open Market by Dealer (not listed in the price book) | <p>Allowed: Open-Market items not available from John Deere but offered by the delivering Dealer to complete the purchase of John Deere equipment awarded on contract.</p> <p>Items must be clearly labeled on the purchase order as Open Market.</p> | | | | | | | | | | |
| Payment and Remittance | <p>Credit card payments not allowed.</p> <p>Remit to Address: Deere & Company Ag & Turf CBD & Government Sales 21748 Network Place Chicago, IL 60673-1217</p> | | | | | | | | | | |

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| Substitution | Government Sales must contact the state for approval. |
| Trade-In | Allowed: Items must be clearly labeled on the purchase order or quote as Trade-In. The agency and the dealer will determine the trade-in value. |

Price Structure

| <u>Product Descriptions</u> | <u>Discounts off MSRP</u> | <u>Price Page Dates</u> |
|---|-------------------------------|-----------------------------|
| Residential Zero Turn Radius Mowers Z300 & Z500 | 3% | 01May25 |
| Lawn Tractors S100 – S200 Series Only | 3% | 01May25 |
| Lawn Tractors X300 Series Only | 17% | 01May25 |
| Garden Tractors X500 & X700 Series Only | 17% | 01May25 |
| Equipment for Lawn and Garden Tractors | 17% | 01May25 |
| Commercial Walk-Behind Mowers | 22% | 01May25 |
| Commercial Quik Trak Mowers | 22% | 01May25 |
| Commercial Zero Turn Mowers Z700 Series Only | 8% | 01May25 |
| Commercial Zero Turn Mowers Z900 Series Only | 22% | 01May25 |
| Commercial Front Mowers | 22% | 01May25 |
| Commercial Wide Area Mowers | 22% | 01May25 |
| Equipment for Commercial Mowing | 22% | 01May25 |
| Compact Utility Tractors | 17% | 01May25 |

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| Equipment for Compact Utility Tractors | 17% | 01May25 |
| Mid-Size Crossover Utility Vehicles | 13% | 01May25 |
| Full-Size Crossover Utility Vehicles | 13% | 01May25 |
| Traditional Utility Vehicles, Excludes GS Gators | 16% | 01May25 |
| HPX Utility Vehicles | 13% | 01May25 |
| Tractors - 5050E, 5060E, 5067E, 5075E | 13% | 01May25 |
| Tractors – 5090E, 5090EL, 5100E | 18% | 01May25 |
| Tractors - 5000Ms, ENs, GLs, GNs, GVs, MHs, MLs | 21% | 01May25 |
| Tractors - 6000-9000 Series | 23% | 01May25 |
| Material Handling, Cutters, and Shredders | 23% | 01May25 |
| Ag Management Solutions (AMS) | Same As Tractors Discount 4% If Purchased w/o Tractor | 01May25 |
| Golf – Reel Mowers | 23% | 01May25 |
| Golf – Special Application Mowers | 23% | 01May25 |
| Golf – Special Application Vehicles | 23% | 01May25 |
| Golf – Aercore | 23% | 01May25 |
| Golf – Debris Maintenance | 23% | 01May25 |

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| Golf – Fleet Management | 12% | 01May25 |
| Frontier Cutting & Mowing | 17% | 01May25 |
| Frontier Hay & Forage | 17% | 01May25 |
| Frontier Landscape | 17% | 01May25 |
| Frontier Livestock | 17% | 01May25 |
| Frontier Material Handling | 17% | 01May25 |
| Frontier Planting & Seeding | 17% | 01May25 |
| Frontier Snow Equipment | 17% | 01May25 |
| Frontier Sprayers | 17% | 01May25 |
| Frontier Tillage | 17% | 01May25 |

Contract Updates

May 30, 2025 – Updated all price pages. Discounts have not changed.

August 25, 2024 – Contract extended to August 24, 2025.

July 30, 2024 – Updated all price pages. Discounts have not changed.

August 25, 2023 – Contract extended to August 24, 2024. Updated all price pages. Discounts have not changed.

August 25, 2022 – Contract extended to August 24, 2023. Updated all price pages. Discounts have not changed.

August 30, 2021 – Contract extended to August 24, 2022. Price pages and discounts have not changed.

April 22, 2021 – Updated all price pages.