

## Iowa Participating Addendum (Adoption of Oklahoma/NASPO ValuePoint Contract OK-SW-192)

|                         |                                                                                                                                                              |
|-------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Contract Number:</b> | MA 22147                                                                                                                                                     |
| <b>Contract Period:</b> | December 8, 2021 – April 10, 2022 with one remaining 1-year renewal option<br>Renewal Signed: April 11, 2022 – April 10, 2023                                |
| <b>Eligibility:</b>     | State/local agencies, institutions of higher education, political subdivisions and other entities authorized to use statewide contracts in the State of Iowa |

### Quotes and Purchase Orders:

To obtain a quote, contact your local **John Deere Dealer**.

<https://dealerlocator.deere.com/servlet/country=US>

The local dealer assists customers in configuring the needed machines and attachments as well as identifying any applicable dealer provided item, install, pre-delivery inspection, local delivery, extended warranty and trade-in details. Dealer then contacts the John Deere Construction Retail Sales Account Manager for a formal contract quote:

Kent Hoffman, Account Manager

[HoffmanKentJ@JohnDeere.com](mailto:HoffmanKentJ@JohnDeere.com)

309-765-0282 office

309-230-4650 cell

Jeff Ellis, Account Manager

[EllisJeffD@JohnDeere.com](mailto:EllisJeffD@JohnDeere.com)

309-236-3407 cell

**All purchase orders must show John Deere Construction Retail Sales as the vendor and reference the contract name and number: Iowa Participating Addendum, Contract # MA 22147.**

## Contract Details

|        |                                                                                                                                            |
|--------|--------------------------------------------------------------------------------------------------------------------------------------------|
| Quotes | Quotes are valid for 30 days from the creation date, which is found on the upper right-hand corner of the first page for your convenience. |
|--------|--------------------------------------------------------------------------------------------------------------------------------------------|

|                                    |                                                                                                                                                                                                                                                                                                                                                                                                        |           |    |            |    |             |    |
|------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|----|------------|----|-------------|----|
| Allied<br>(non-Deere)              | <p>Allowed, allied equipment may only be sold in connection with the sale of a contract item.</p> <p>Allied items are products, implements, attachments, accessories, or parts not manufactured by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract.</p>                                                                             |           |    |            |    |             |    |
| Credit Cards                       | Allowed.                                                                                                                                                                                                                                                                                                                                                                                               |           |    |            |    |             |    |
| Special<br>Delivery<br>Obligations | <p>FOB Destination Prepaid and Added.</p> <p>Factory to dealer freight is quoted as well as local dealer to end user's location.</p>                                                                                                                                                                                                                                                                   |           |    |            |    |             |    |
| Fees                               | <p>Set-up fees for field attachments may be charged.</p> <p>Dealership quotes Pre-Delivery Inspection and local delivery as well as any dealer provided item and install.</p> <p>Dealer provides customer machine familiarity training (walk around) at no charge.</p>                                                                                                                                 |           |    |            |    |             |    |
| Financing                          | <p>Only a John Deere <b><i>Municipal</i></b> Lease, is a type of financing that is specifically designed for qualified state, government, and educational entities which allow full ownership at the end of the lease term. The muni-lease is arranged and processed through your local <a href="#">John Deere Dealer and John Deere Financial</a>.</p> <p><b>No operating leases are allowed.</b></p> |           |    |            |    |             |    |
| Multiple Unit<br>Discount          | <p>The following additional discount applies for a multiple-unit when on the same Purchase Order.</p> <table> <tr> <td>5-7 Units</td> <td>1%</td> </tr> <tr> <td>8-14 Units</td> <td>2%</td> </tr> <tr> <td>15-30 Units</td> <td>3%</td> </tr> </table>                                                                                                                                                | 5-7 Units | 1% | 8-14 Units | 2% | 15-30 Units | 3% |
| 5-7 Units                          | 1%                                                                                                                                                                                                                                                                                                                                                                                                     |           |    |            |    |             |    |
| 8-14 Units                         | 2%                                                                                                                                                                                                                                                                                                                                                                                                     |           |    |            |    |             |    |
| 15-30 Units                        | 3%                                                                                                                                                                                                                                                                                                                                                                                                     |           |    |            |    |             |    |
| Non-contract<br>(Deere)            | <p>Allowed, non-contract items may only be sold in connection with the sale of a contract item.</p> <p>Non-contract items are John Deere products, implements, attachments, accessories, or parts that are not currently on contract but are requested by the customer to complete the purchase of related John Deere equipment awarded on contract.</p>                                               |           |    |            |    |             |    |

|                                |                                                                                                                                                                                                    |
|--------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Rental                         | Not allowed on this contract.                                                                                                                                                                      |
| Substitution                   | Not allowed on this contract.                                                                                                                                                                      |
| Trade-in                       | Allowed, trade-in items must be clearly labeled on the quote and purchase order as “Trade-in”. The local dealer determines the trade-in amount.                                                    |
| Demo                           | Product demonstration units are not required by this contract, however, they may be arranged with local <a href="#">John Deere Dealer</a> when desired and stock is available.                     |
| Miscellaneous                  | Field installed kits (AT, KV...) ordered with a base machine receive 20% off List discount                                                                                                         |
| Payment Remittance Information | <p><b>Remit to Address:</b></p> <p><b>John Deere Construction Retail Sales, a division of John Deere Shared Services, Inc.</b></p> <p><b>P.O. Box 8806</b></p> <p><b>Moline, IL 61266-8806</b></p> |

## Equipment on Contract

| John Deere Model               | Product Descriptions (click model number links at the left for more info) | Discounts off MSRP | Price Page Dates |
|--------------------------------|---------------------------------------------------------------------------|--------------------|------------------|
| <b>Articulated Dump Trucks</b> |                                                                           |                    |                  |
| <a href="#">260E</a>           | 260E ADT / 321 HP / 53,334 lbs. Payload / 19.6 cu yd. Heaped Capacity     | John Deere Dealer  | Current          |
| <a href="#">310E</a>           | 310E ADT / 354 HP / 62,005 lbs. Payload / 22.9 cu yd. Heaped Capacity     | John Deere Dealer  | Current          |

[410E](#)

410E ADT / 443 HP / 82,157 lbs. Payload / 29.7 cu yd. Heaped Capacity

John Deere  
Dealer

Current

[460E](#)

460E ADT / 481 HP / 92,195 lbs. Payload / 33.4 cu yd. Heaped Capacity

John Deere  
Dealer

Current

### Scrapers & Scraper Tractors

[9RX 590](#)

9RX 590 Scraper Tractor

John Deere  
Dealer

Current

2010D E

2010D E Four Tire Ejector Scraper

John Deere  
Dealer

Current

### Backhoes

[310L EP](#)

310L EP Backhoe / 71 HP / 15,880 lbs. Weight / 14'0" Dig

John Deere  
Dealer

Current

[310L](#)

310L Backhoe / 93 HP / 16,119 lbs. Weight / 14'0" Dig

John Deere  
Dealer

Current

[310SL](#)

310SL Backhoe / 100 HP / 17,692 lbs. Weight / 14'3" Dig

John Deere  
Dealer

Current

[310SL HL](#)

310SL HL Backhoe / 110 HP / 18,811 lbs. Weight / 14'10" Dig

John Deere  
Dealer

Current

[315SL](#)

315SL Backhoe / 101 HP / 17,692 lbs. Weight / 14'3" Dig

John Deere  
Dealer

Current

[410L](#)

410L Backhoe / 113 HP / 19,463 lbs. Weight / 15'10" Dig

John Deere  
Dealer

Current

[710L](#)

710L Backhoe / 148 HP / 27,033 lbs. Weight / 17'3" Dig

John Deere  
Dealer

Current

**Crawler Dozers**

|                       |                                                                             |                   |         |
|-----------------------|-----------------------------------------------------------------------------|-------------------|---------|
| <a href="#">450K</a>  | 450K Dozer / 80 HP / 17,510 - 18,752 lbs. Weight / 86" Track on Ground      | John Deere Dealer | Current |
| <a href="#">550K</a>  | 550K Dozer / 92 HP / 19,640 - 20,622 lbs. Weight / 92" Track on Ground      | John Deere Dealer | Current |
| <a href="#">650K</a>  | 650K Dozer / 104 HP / 19,949 - 20,974 lbs. Weight / 92" Track on Ground     | John Deere Dealer | Current |
| <a href="#">700L</a>  | 700L Dozer / 135 HP / 30,900 lbs. Weight / 103" Track on Ground             | John Deere Dealer | Current |
| <a href="#">750L</a>  | 750L Dozer / 175 HP / 38,076 lbs. Weight / 122" Track on Ground             | John Deere Dealer | Current |
| <a href="#">850L</a>  | 850L Dozer / 225 HP / 47,578 - 51,365 lbs. Weight / 130" Track on Ground    | John Deere Dealer | Current |
| <a href="#">950K</a>  | 950K Dozer / 265 HP / 71,200 - 74,970 lbs. Weight / 126.5" Track on Ground  | John Deere Dealer | Current |
| <a href="#">1050K</a> | 1050K Dozer / 350 HP / 94,300 - 95,000 lbs. Weight / 134.6" Track on Ground | John Deere Dealer | Current |

**Crawler Loaders**

|                      |                                                                          |                   |         |
|----------------------|--------------------------------------------------------------------------|-------------------|---------|
| <a href="#">655K</a> | 655K Crawler / 145 HP / 40,614 lbs. Weight / 2.4 cu yds. Heaped Capacity | John Deere Dealer | Current |
| <a href="#">755K</a> | 755K Crawler / 190 HP / 45,178 lbs. Weight / 3.2 cu yds. Heaped Capacity | John Deere Dealer | Current |

**Excavators**

|                         |                                                                      |                   |         |
|-------------------------|----------------------------------------------------------------------|-------------------|---------|
| <a href="#">75G</a>     | 75G Excavator / 56.9 HP / 18,221 lbs. Weight / 13'6" Dig             | John Deere Dealer | Current |
| <a href="#">85G</a>     | 85G Excavator / 56.9 HP / 18,821 lbs. Weight / 13'1" Dig             | John Deere Dealer | Current |
| <a href="#">135G</a>    | 135G Excavator / 101 HP / 31,500 lbs. Weight / 20'0" Dig             | John Deere Dealer | Current |
| <a href="#">190GW</a>   | 190GW Excavator / 173 HP / 43,431 lbs. Weight / 19'2" Dig            | John Deere Dealer | Current |
| <a href="#">245G LC</a> | 245G LC Excavator / 159 HP / 57,800 lbs. Weight / 21'9" Dig          | John Deere Dealer | Current |
| <a href="#">345G LC</a> | 345G LC Excavator / 249 HP / 80,788 lbs. Weight / 24'10" Dig         | John Deere Dealer | Current |
| 350 P                   | 350 P Excavator Base Machine                                         | John Deere Dealer | Current |
| 380 P                   | 380 P Excavator Base Machine                                         | John Deere Dealer | Current |
| 470 P                   | 470 P Excavator Base Machine                                         | John Deere Dealer | Current |
| <b>Motor Graders</b>    |                                                                      |                   |         |
| <a href="#">620G</a>    | 620G/GP Grader / 215 HP/ 40,350 lbs. Weight / 31,066 lbs. Blade Pull | John Deere Dealer | Current |
| <a href="#">622G</a>    | 622G/GP Grader / 225 HP/ 42,060 lbs. Weight / 45,000 lbs. Blade Pull | John Deere Dealer | Current |
| <a href="#">670G</a>    | 670G/GP Grader / 235 HP/ 42,340 lbs. Weight / 34,173 lbs. Blade Pull | John Deere Dealer | Current |



|                      |                                                                             |                   |         |
|----------------------|-----------------------------------------------------------------------------|-------------------|---------|
| <a href="#">672G</a> | 672G/GP Grader / 255 HP / 44,040 lbs. Weight / 49,500 lbs. Blade Pull       | John Deere Dealer | Current |
| <a href="#">770G</a> | 770G/GP Grader / 255 HP / 42,760 lbs. Weight / 34,173 lbs. Blade Pull       | John Deere Dealer | Current |
| <a href="#">772G</a> | 772G/GP Grader / 275 HP / 44,570 lbs.- Weight / 49,500 lbs. Blade Pull      | John Deere Dealer | Current |
| <a href="#">870G</a> | 870G/GP Grader / 280 HP / 44,760 lbs. Weight / 34,173 lbs. Blade Pull       | John Deere Dealer | Current |
| <a href="#">872G</a> | 872G/GP Grader / 300 HP / 46,710 lbs. Weight / 49,500 lbs. Blade Pull       | John Deere Dealer | Current |
| 4WD Loaders          |                                                                             |                   |         |
| <a href="#">444P</a> | 444P 4WD Loader / 124 HP / 25,814 lbs. Weight / 2.5-4.5 CY Capacity         | John Deere Dealer | Current |
| <a href="#">524P</a> | 524P 4WD Loader / 152 HP / 28,931 lbs. Weight / 2.5-4.0 CY Capacity         | John Deere Dealer | Current |
| <a href="#">544L</a> | 544L 4WD Loader / 166 HP / 30,520 lbs. Weight / 2.5-4.5 CY Capacity         | John Deere Dealer | Current |
| <a href="#">544P</a> | 544P 4WD Loader / 166 HP / 30,520 - 32598lbs. Weight / 2.5-5.25 CY Capacity | John Deere Dealer | Current |
| <a href="#">624L</a> | 624L 4WD Loader/ 192 HP / 34,715 lbs. Weight / 3.0-5.25 CY Capacity         | John Deere Dealer | Current |
| <a href="#">644P</a> | 644P 4WD Loader / 249 HP / 41,246-41,324 lbs. Weight / 4.0-4.75 CY Capacity | John Deere Dealer | Current |
| <a href="#">644X</a> | 644X 4WD Loader / 231 HP / 41,571-41,649 lbs. Weight / 4.0-4.75 CY Capacity | John Deere Dealer | Current |

|                           |                                                                                        |                   |         |
|---------------------------|----------------------------------------------------------------------------------------|-------------------|---------|
| <a href="#">724P</a>      | 724P 4WD Loader / 249 HP / 43,707-43,783 lbs. Weight / 4.0-5.0 CY Capacity             | John Deere Dealer | Current |
| <a href="#">744L</a>      | 744L 4WD Loader / 316 HP / 57,086 lbs. Weight / 5.25-5.85 CY Capacity                  | John Deere Dealer | Current |
| <a href="#">824L</a>      | 824L 4WD Loader / 343 HP / 61,685 lbs. Weight / 6.0-6.75 CY Capacity                   | John Deere Dealer | Current |
| <a href="#">844L</a>      | 844L 4WD Loader / 417 HP / 76,670 lbs. Weight / 6.3-8.0 CY Capacity                    | John Deere Dealer | Current |
| <a href="#">844L AH</a>   | 844L AH 4WD Loader / 429 HP / 80,052 lbs. / 9.3-9.8 CY Capacity<br>(Aggregate Handler) | John Deere Dealer | Current |
| <b>Skid Steer Loaders</b> |                                                                                        |                   |         |
| <a href="#">316GR</a>     | 316GR Skid Steer / 61 HP / 1,750 lbs. Capacity / 4,000 lbs. Breakout Force             | John Deere Dealer | Current |
| <a href="#">318G</a>      | 318G Skid Steer / 61 HP / 1,945 lbs. Capacity / 4,250 lbs. Breakout Force              | John Deere Dealer | Current |
| <a href="#">320G</a>      | 320G Skid Steer / 69 HP / 2,190 lbs. Capacity / 4,200 lbs. Breakout Force              | John Deere Dealer | Current |
| <a href="#">324G</a>      | 324G Skid Steer / 70 HP / 2,690 lbs. Capacity / 6,000 lbs. Breakout Force              | John Deere Dealer | Current |
| <a href="#">330G</a>      | 330G Skid Steer / 88.5 HP / 3,000 lbs. Capacity / 7,600 lbs. Breakout Force            | John Deere Dealer | Current |
| <a href="#">332G</a>      | 332G Skid Steer / 96.6 HP / 3,600 lbs. Capacity / 9,250 lbs. Breakout Force            | John Deere Dealer | Current |

**Compact Track Loaders**

|                      |                                                                           |                   |         |
|----------------------|---------------------------------------------------------------------------|-------------------|---------|
| <a href="#">317G</a> | 317G Compact Track / 61 HP / 2,125 lbs. Capacity / 4,250 lbs. Breakout    | John Deere Dealer | Current |
| <a href="#">325G</a> | 325G Compact Track / 74 HP / 2,590 lbs. Capacity / 6,000 lbs. Breakout    | John Deere Dealer | Current |
| <a href="#">331G</a> | 331G Compact Track / 88.5 HP / 3,100 lbs. Capacity / 10,325 lbs. Breakout | John Deere Dealer | Current |
| <a href="#">333G</a> | 333G Compact Track / 96.6 HP / 3,700 lbs. Capacity / 13,750 lbs. Breakout | John Deere Dealer | Current |

**Compact Excavators**

|                     |                                                           |                   |         |
|---------------------|-----------------------------------------------------------|-------------------|---------|
| <a href="#">17G</a> | 17G Excavator / 14.5 HP / 7' 2" Dig / 3,790 lbs. Weight   | John Deere Dealer | Current |
| <a href="#">26G</a> | 26G Excavator / 20.0 HP / 8' 6" Dig / 6,110 lbs. Weight   | John Deere Dealer | Current |
| <a href="#">30G</a> | 30G Excavator / 23 HP / 9' 2" Dig / 7,220 lbs. Weight     | John Deere Dealer | Current |
| <a href="#">35G</a> | 35G Excavator / 23.3 HP / 10' 0" Dig / 7,760 lbs. Weight  | John Deere Dealer | Current |
| <a href="#">50G</a> | 50G Excavator / 35.9 HP / 11' 7" Dig / 10,847 lbs. Weight | John Deere Dealer | Current |
| <a href="#">60G</a> | 60G Excavator / 53 HP / 12' 4" Dig / 13,547 lbs. Weight   | John Deere Dealer | Current |

**Compact Wheel Loaders**



|                                                |                                                                                       |                   |         |
|------------------------------------------------|---------------------------------------------------------------------------------------|-------------------|---------|
| <a href="#">204L</a>                           | 204L 4WD / 61 HP / 11,806 lbs. Weight / 1.0-1.4 CY Capacity                           | John Deere Dealer | Current |
| <a href="#">244L</a>                           | 244L / 71.0 HP / 12,258 lbs. Weight / 1.0 CY Capacity                                 | John Deere Dealer | Current |
| <a href="#">304L</a>                           | 304L 4WD / 65 HP / 12,778 lbs. Weight / 1.0-2.1 CY Capacity                           | John Deere Dealer | Current |
| <a href="#">324L</a>                           | 324L / 74.0 HP / 14,110 lbs. Weight / 1.4 CY Capacity                                 | John Deere Dealer | Current |
| <a href="#">344L</a>                           | 344L 4WD / 103 HP / 19,553 lbs. Weight / 2 CY Capacity                                | John Deere Dealer | Current |
| Attachments for Compact Construction Equipment |                                                                                       |                   |         |
| <a href="#">WorksitePro Attachments</a>        | John Deere WorksitePro Attachments and Implements are on contract as standalone items | John Deere Dealer | Current |