

Virginia Participating Addendum (Adoption of Oklahoma/NASPO ValuePoint Contract SW0192)

Contract Number:	E194-82390
Contract Period:	Sep 4, 2019 - Apr 10, 2021 with two remaining 1-year renewal options April 11, 2021 – April 10, 2022 Renewal April 11, 2022 – April 10, 2023 Renewal
Eligibility:	State/local agencies and institutions of higher education

Quotes and Purchase Orders:

To obtain a quote, contact your local **John Deere Dealer**.

<https://dealerlocator.deere.com/servlet/country=US>

The local dealer assists customers in configuring the needed machines and attachments as well as identifying any applicable dealer provided item, install, pre-delivery inspection, local delivery, extended warranty and trade-in details. Dealer then contacts the John Deere Construction Retail Sales Account Manager for a formal contract quote:

Account Manager for John Deere Government Sales

EllisJeffD@JohnDeere.com

309-236-3407 cell/office

Purchase orders must show John Deere Construction Retail Sales as the vendor and reference the contract number: E194-82390

Contract Details

Quotes	Quotes are valid for 30 days from the creation date, which is found on the upper right hand corner of the first page for your convenience.
Allied (non-Deere)	Allowed, allied equipment may only be sold in connection with the sale of a contract item. Allied items are products, implements, attachments, accessories, or parts not manufactured by John Deere that are requested by the customer to complete the purchase of John Deere equipment awarded on contract.

Credit Cards	Not allowed.
Special Delivery Obligations	FOB Destination Prepaid and Added. Factory to dealer freight is quoted as well as local dealer to end user's location.
Fees	Set-up fees for field attachments may be charged. Dealership quotes Pre-Delivery Inspection and local delivery as well as any dealer provided item and install. Dealer provides customer machine familiarity training (walk around) at no charge.
Financing	Only a John Deere <i>Municipal</i> lease is allowed. The Municipal lease is a type of financing that is specifically designed for qualified state, government, and educational entities which grants full ownership at the end of the lease term. The muni-lease is arranged and processed through your local John Deere Dealer and John Deere Financial. No operating leases are allowed.
Multiple Unit Discount	The following additional discount applies for a multiple-unit sale on the same Purchase Order. 5-7 Units 1% 8-14 Units 2% 15-30 Units 3%
Non-contract (Deere)	Allowed, non-contract items may only be sold in connection with the sale of a contract item. Non-contract items are John Deere products, implements, attachments, accessories, or parts that are not currently on contract but are requested by the customer to complete the purchase of related John Deere equipment awarded on contract.
Rental	Not allowed on this contract.
Substitution	Not allowed on this contract.
Trade-in	Allowed, trade-in items must be clearly labeled on the quote and purchase order as "Trade-in". The local dealer determines the trade-in amount.

Demo	Product demonstration units are not required by this contract, however, they may be arranged with local John Deere Dealer when desired and stock is available.
Miscellaneous	Field installed kits (AT, KV...) ordered with a base machine receive 20% off List discount
Payment Remittance Information	Remit to Address: John Deere Construction Retail Sales, a division of John Deere Shared Services, Inc. P.O. Box 8806 Moline, IL 61266-8806

Equipment on Contract

John Deere Model	Product Descriptions (click model number at the left for more info)	Discounts off MSRP	Price Page Dates
Articulated Dump Trucks			
260E	260E ADT / 321 HP / 53,334 lbs. Payload / 19.6 cu yd. Heaped Capacity	John Deere Dealer	Current
310E	310E ADT / 354 HP / 62,005 lbs. Payload / 22.9 cu yd. Heaped Capacity	John Deere Dealer	Current
410E	410E ADT / 443 HP / 82,157 lbs. Payload / 29.7 cu yd. Heaped Capacity	John Deere Dealer	Current
460E	460E ADT / 481 HP / 92,195 lbs. Payload / 33.4 cu yd. Heaped Capacity	John Deere Dealer	Current
Scrapers & Scraper Tractors			
9RX 590	9RX 590 Scraper Tractor	John Deere Dealer	Current

2010D E

2010D E Four Tire Ejector Scraper

**John Deere
Dealer**

Current

Backhoes[310L EP](#)

310L EP Backhoe / 71 HP / 15,880 lbs. Weight / 14'0" Dig

**John Deere
Dealer**

Current

[310L](#)

310L Backhoe / 93 HP / 16,119 lbs. Weight / 14'0" Dig

**John Deere
Dealer**

Current

[310SL](#)

310SL Backhoe / 100 HP / 17,692 lbs. Weight / 14'3" Dig

**John Deere
Dealer**

Current

[310SL HL](#)

310SL HL Backhoe / 110 HP / 18,811 lbs. Weight / 14'10" Dig

**John Deere
Dealer**

Current

[315SL](#)

315SL Backhoe / 101 HP / 17,692 lbs. Weight / 14'3" Dig

**John Deere
Dealer**

Current

[410L](#)

410L Backhoe / 113 HP / 19,463 lbs. Weight / 15'10" Dig

**John Deere
Dealer**

Current

[710L](#)

710L Backhoe / 148 HP / 27,033 lbs. Weight / 17'3" Dig

**John Deere
Dealer**

Current

Crawler Dozers[450K](#)

450K Dozer / 80 HP / 17,510 - 18,752 lbs. Weight / 86" Track on Ground

**John Deere
Dealer**

Current

[550K](#)

550K Dozer / 92 HP / 19,640 - 20,622 lbs. Weight / 92" Track on Ground

**John Deere
Dealer**

Current

[650K](#)

650K Dozer / 104 HP / 19,949 - 20,974 lbs. Weight / 92" Track on Ground

**John Deere
Dealer**

Current

700L	700L Dozer / 135 HP / 30,900 lbs. Weight / 103” Track on Ground	John Deere Dealer	Current
750L	750L Dozer / 175 HP / 38,076 lbs. Weight / 122” Track on Ground	John Deere Dealer	Current
850L	850L Dozer / 225 HP / 47,578 - 51,365 lbs. Weight / 130” Track on Ground	John Deere Dealer	Current
950K	950K Dozer / 265 HP / 71,200 - 74,970 lbs. Weight / 126.5” Track on Ground	John Deere Dealer	Current
1050K	1050K Dozer / 350 HP / 94,300 - 95,000 lbs. Weight / 134.6” Track on Ground	John Deere Dealer	Current
Crawler Loaders			
655K	655K Crawler / 145 HP / 40,614 lbs. Weight / 2.4 cu yds. Heaped Capacity	John Deere Dealer	Current
755K	755K Crawler / 190 HP / 45,178 lbs. Weight / 3.2 cu yds. Heaped Capacity	John Deere Dealer	Current
Excavators			
75G	75G Excavator / 56.9 HP / 18,221 lbs. Weight / 13’6” Dig	John Deere Dealer	Current
85G	85G Excavator / 56.9 HP / 18,821 lbs. Weight / 13’1” Dig	John Deere Dealer	Current
135G	135G Excavator / 101 HP / 31,500 lbs. Weight / 20’0” Dig	John Deere Dealer	Current
190GW	190GW Excavator / 173 HP / 43,431 lbs. Weight / 19’2” Dig	John Deere Dealer	Current



JOHN DEERE

[245G LC](#)

245G LC Excavator / 159 HP / 57,800 lbs. Weight / 21'9" Dig

John Deere
Dealer

Current

[345G LC](#)

345G LC Excavator / 249 HP / 80,788 lbs. Weight / 24'10" Dig

John Deere
Dealer

Current

350 P

350 P Excavator Base Machine

John Deere
Dealer

Current

380 P

380 P Excavator Base Machine

John Deere
Dealer

Current

470 P

470 P Excavator Base Machine

John Deere
Dealer

Current

Motor Graders

[620G](#)

620G/GP Grader / 215 HP/ 40,350 lbs. Weight / 31,066 lbs. Blade Pull

John Deere
Dealer

Current

[622G](#)

622G/GP Grader / 225 HP/ 42,060 lbs. Weight / 45,000 lbs. Blade Pull

John Deere
Dealer

Current

[670G](#)

670G/GP Grader / 235 HP/ 42,340 lbs. Weight / 34,173 lbs. Blade Pull

John Deere
Dealer

Current

[672G](#)

672G/GP Grader / 255 HP / 44,040 lbs. Weight / 49,500 lbs. Blade Pull

John Deere
Dealer

Current

[770G](#)

770G/GP Grader / 255 HP / 42,760 lbs. Weight / 34,173 lbs. Blade Pull

John Deere
Dealer

Current

[772G](#)

772G/GP Grader / 275 HP / 44,570 lbs.- Weight / 49,500 lbs. Blade Pull

John Deere
Dealer

Current

[870G](#)

870G/GP Grader / 280 HP / 44,760 lbs. Weight / 34,173 lbs. Blade Pull

John Deere
Dealer

Current

872G	872G/GP Grader / 300 HP / 46,710 lbs. Weight / 49,500 lbs. Blade Pull	John Deere Dealer	Current
4WD Loaders			
444P	444P 4WD Loader / 124 HP / 25,814 lbs. Weight / 2.5-4.5 CY Capacity	John Deere Dealer	Current
524P	524P 4WD Loader / 152 HP / 28,931 lbs. Weight / 2.5-4.0 CY Capacity	John Deere Dealer	Current
544L	544L 4WD Loader / 166 HP / 30,520 lbs. Weight / 2.5-4.5 CY Capacity	John Deere Dealer	Current
544P	544P 4WD Loader / 166 HP / 30,520 - 32,598 lbs. Weight / 2.5-5.25 CY Capacity	John Deere Dealer	Current
624L	624L 4WD Loader / 192 HP / 34,715 lbs. Weight / 3.0-5.25 CY Capacity	John Deere Dealer	Current
644P	644P 4WD Loader / 249 HP / 41,246-41,324 lbs. Weight / 4.0-4.75 CY Capacity	John Deere Dealer	Current
644X	644X 4WD Loader / 231 HP / 41,571-41,649 lbs. Weight / 4.0-4.75 CY Capacity	John Deere Dealer	Current
724P	724P 4WD Loader / 249 HP / 43,707-43,783 lbs. Weight / 4.0-5.0 CY Capacity	John Deere Dealer	Current
744L	744L 4WD Loader / 316 HP / 57,086 lbs. Weight / 5.25-5.85 CY Capacity	John Deere Dealer	Current
824L	824L 4WD Loader / 343 HP / 61,685 lbs. Weight / 6.0-6.75 CY Capacity	John Deere Dealer	Current

844L	844L 4WD Loader / 417 HP / 76,670 lbs. Weight / 6.3-8.0 CY Capacity	John Deere Dealer	Current
844L AH	844L AH 4WD Loader / 429 HP / 80,052 lbs. / 9.3-9.8 CY Capacity (Aggregate Handler)	John Deere Dealer	Current
Skid Steer Loaders			
316GR	316GR Skid Steer / 61 HP / 1,750 lbs. Capacity / 4,000 lbs. Breakout Force	John Deere Dealer	Current
318G	318G Skid Steer / 61 HP / 1,945 lbs. Capacity / 4,250 lbs. Breakout Force	John Deere Dealer	Current
320G	320G Skid Steer / 69 HP / 2,190 lbs. Capacity / 4,200 lbs. Breakout Force	John Deere Dealer	Current
324G	324G Skid Steer / 70 HP / 2,690 lbs. Capacity / 6,000 lbs. Breakout Force	John Deere Dealer	Current
330G	330G Skid Steer / 88.5 HP / 3,000 lbs. Capacity / 7,600 lbs. Breakout Force	John Deere Dealer	Current
332G	332G Skid Steer / 96.6 HP / 3,600 lbs. Capacity / 9,250 lbs. Breakout Force	John Deere Dealer	Current
Compact Track Loaders			
317G	317G Compact Track / 61 HP / 2,125 lbs. Capacity / 4,250 lbs. Breakout	John Deere Dealer	Current
325G	325G Compact Track / 74 HP / 2,590 lbs. Capacity / 6,000 lbs. Breakout	John Deere Dealer	Current
331G	331G Compact Track / 88.5 HP / 3,100 lbs. Capacity / 10,325 lbs. Breakout	John Deere Dealer	Current

[333G](#)

333G Compact Track / 96.6 HP / 3,700 lbs. Capacity / 13,750 lbs. Breakout

John Deere
Dealer

Current

Compact Excavators[17G](#)

17G Excavator / 14.5 HP / 7' 2" Dig / 3,790 lbs. Weight

John Deere
Dealer

Current

[26G](#)

26G Excavator / 20.0 HP / 8' 6" Dig / 6,110 lbs. Weight

John Deere
Dealer

Current

[30G](#)

30G Excavator / 23 HP / 9'2" Dig / 7,220 lbs. Weight

John Deere
Dealer

Current

[35G](#)

35G Excavator / 23.3 HP / 10' 0" Dig / 7,760 lbs. Weight

John Deere
Dealer

Current

[50G](#)

50G Excavator / 35.9 HP / 11' 7" Dig / 10,847 lbs. Weight

John Deere
Dealer

Current

[60G](#)

60G Excavator / 53 HP / 12' 4" Dig / 13,547 lbs. Weight

John Deere
Dealer

Current

Compact Wheel Loaders[204L](#)

204L 4WD / 61 HP / 11,806 lbs. Weight / 1.0-1.4 CY Capacity

John Deere
Dealer

Current

[244L](#)

244L / 71.0 HP / 12,258 lbs. Weight / 1.0 CY Capacity

John Deere
Dealer

Current

[304L](#)

304L 4WD / 65 HP / 12,778 lbs. Weight / 1.0-2.1 CY Capacity

John Deere
Dealer

Current

[324L](#)

324L / 74.0 HP / 14,110 lbs. Weight / 1.4 CY Capacity

John Deere
Dealer

Current



[344L](#)

344L 4WD / 103 HP /19,553 lbs. Weight / 2 CY Capacity

John Deere
Dealer

Current

Attachments for Compact Construction Equipment

[WorksitePro
Attachments](#)

John Deere WorksitePro Attachments are on contract for individual purchase
(no base machine purchase required with a WorksitePro attachment order)

John Deere
Dealer

Current